

Think all cleaning services are the
same?



Let us
show you
the
difference



COLORADO
Building Maintenance

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Frank Martin, President/Owner

25 years ago, I sat across from a frustrated Building Manager, going over the finer points of a cleaning proposal. Jerry had been through **4 janitorial services** in less than **2 years**.

Suddenly she leaned forward with a scowl and said, "Tell me why I should hire you!"

"Because we're not like other cleaning services," I answered.

Jerry didn't seem impressed. "You guys are all the same," she said. "You promise to do a good job, but you never do!"

I was young at the time, and caught completely off-guard by her comment. But I must have seemed sincere, because she called the next day to hire me—in spite of her skepticism.

Ten years later I reminded Jerry of that conversation. She was still a treasured client. She said she didn't remember that day, but I've never forgotten it. Because that moment forever changed my approach to business.

Let me show you what I've shown
so many others...

***Not all cleaning
services are the same***



Discover the difference!

Join the “Clean Planet” Revolution!

At CBM, our goal is simple...

We’re out to raise the bar of cleanliness and customer service in the janitorial industry



AND HERE’S HOW WE DO IT

- 1) HIRE THE RIGHT PEOPLE
- 2) TRAIN THEM WELL
- 3) SUPERVISE THEIR WORK
- 4) COMMUNICATE WITH OUR CUSTOMERS
- 5) FOCUS ON THE DETAILS
- 6) EXPECT EXCELLENCE!



CBM...



Cleaning up the Planet one building at a time!

THE CBM "WE'LL DO IT" COMMITMENT

#1 WE'LL TRAIN THOROUGHLY

We give our cleaning teams all the tools and training they need in order to keep your building looking its best. And we don't leave anything to chance! We continue to train, so that our people understand exactly what's expected of them on a nightly basis.

#2 WE'LL SUPERVISE

Regularly scheduled inspections are critical to keeping a good cleaning program on track and running smoothly. That's why we take great pains to check behind our cleaning crews--so that you won't have to!

#3 WE'LL COMMUNICATE

In business, communication is everything! And this is especially true when it comes to cleaning. A cleaning team can't fix a problem they don't know about. At CBM, we go out of our way to set up clear lines of communication, so that there's no confusion about what's expected.

#4 WE'LL INNOVATE

We're constantly on the look out for new and better ways to serve our clients. Because the better we get, the better you'll like us!

#5 WE'LL WORK HARDER

As a company, you work hard every day to establish yourself as an industry leader, and you shouldn't expect any less from your cleaning service. Solid business reputations don't come easy--and they don't happen by accident. It takes diligence, commitment, and integrity to rise above your competition. At CBM, we promise to work hard to gain your trust--and even harder to keep it!



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THE CBM DIFFERENCE

Q What makes CBM different than the average cleaning service?

A That's easy! At CBM, we have a dogged determination to stay at the top of our game and ahead of the competition. And in order to do that, we train our cleaning people to commit to these 3 simple, non-negotiable rules of customer service...

RULE #1

If it's dirty, clean it

RULE #2

Never forget

Rule #1

RULE #3

It's not clean until the customer says it's clean!

Discover the Difference...

CALL TODAY FOR A FREE ESTIMATE

719-598-8717



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